

HerbAlife

Live your best life

Authentication methods for Botanical Ingredients
(Extracts/Powder) and Dietary Supplements

BOTANICALS IMPORTANCE

Plants have been used to cure and heal throughout human history and now.

In India, annual turnover of botanicals and plant extracts was valued at approximately US\$ 56.6 million in 2019

Expected to reach US\$ 188.6 million by 2026

(High Demand for Medicinal Plants in India, 2024)



www.asbestos.com

PROBLEMS OR ISSUES IN BOTANICAL AUTHENTICATION

Three major problems with botanical ingredients

Lack of validation
(evidence-based
pharmacology)

Lack of toxicology

May often contains
adulterants

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Herbalife[®]



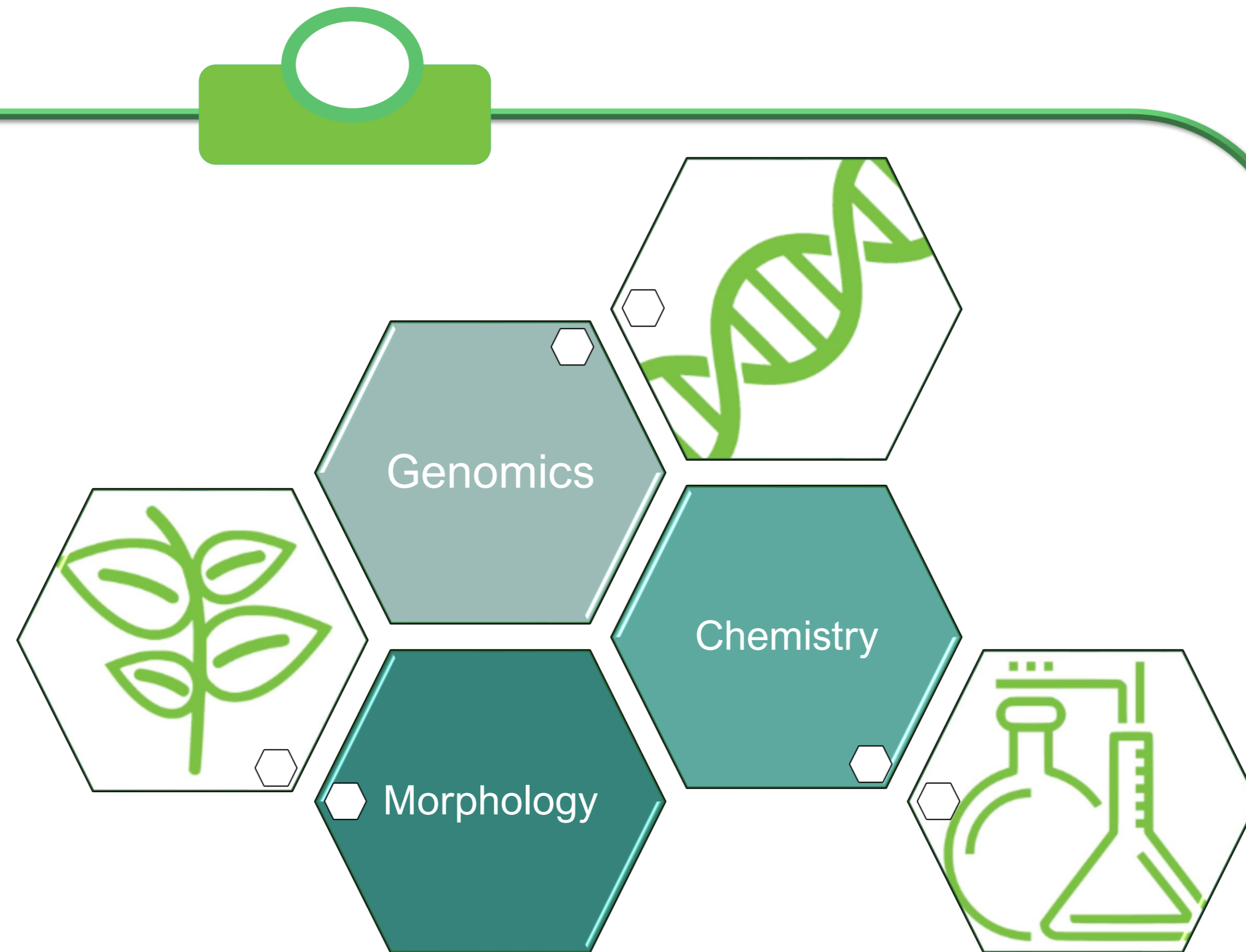
HERBALIFE APPROACH FOR BOTANICAL AUTHENTICATION



BOTANICAL SCIENCE

- Herbalife has been engaged in botanical science development for many years. Over the period, Herbalife has established:
 - **Dedicated Scientific Team:** A group of experts committed to understanding and utilizing botanical ingredients in our products.
 - **Global Herbaria:** Showcasing our diverse botanical portfolio.
 - **Chemical and Genomic Profiles:** Comprehensive analyses for every botanical used in our products.

CURRENT AUTHENTICATION APPROACHES



To ensure authenticity with a high level of confidence, orthogonal analytical techniques are required to characterize botanicals

COLLECTION AND CREATION OF BOTANICAL VOUCHERS



Botanical name:	<i>Astragalus membranaceus</i>
Local name:	黄芪
Locality:	41°16'25" N 109°53'35" E 5000 ft Elevation
Habitat:	Cultured
Collected by:	Yan Jun Zhang
Collection date:	August 14 th 2017
Other:	中国 内蒙古包头市, 固阳县, 兴顺西镇

MORPHOLOGICAL AUTHENTICATION



Herbalife



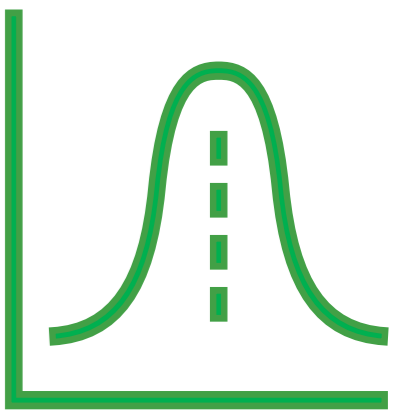
Herbaria



CHEMICAL TESTING



Alpinia galanga Rhizome



HPTLC analysis



Sample applicator

TLC Automatic sampler-4



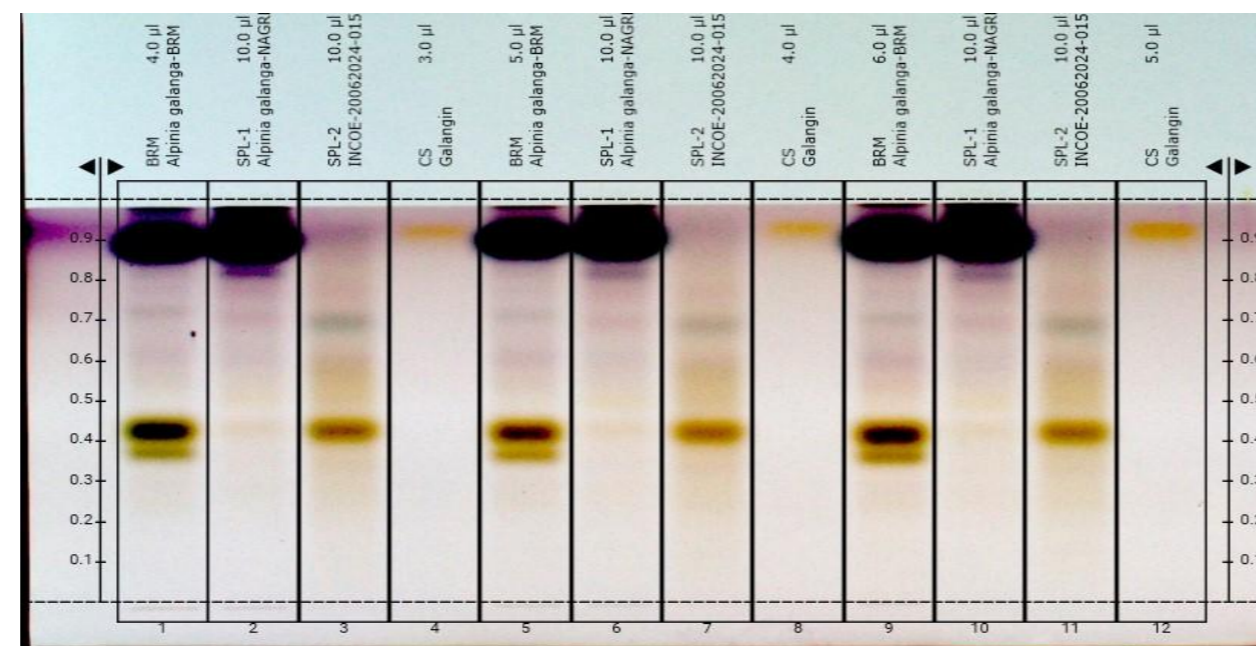
Developing chamber

Chromatographic development



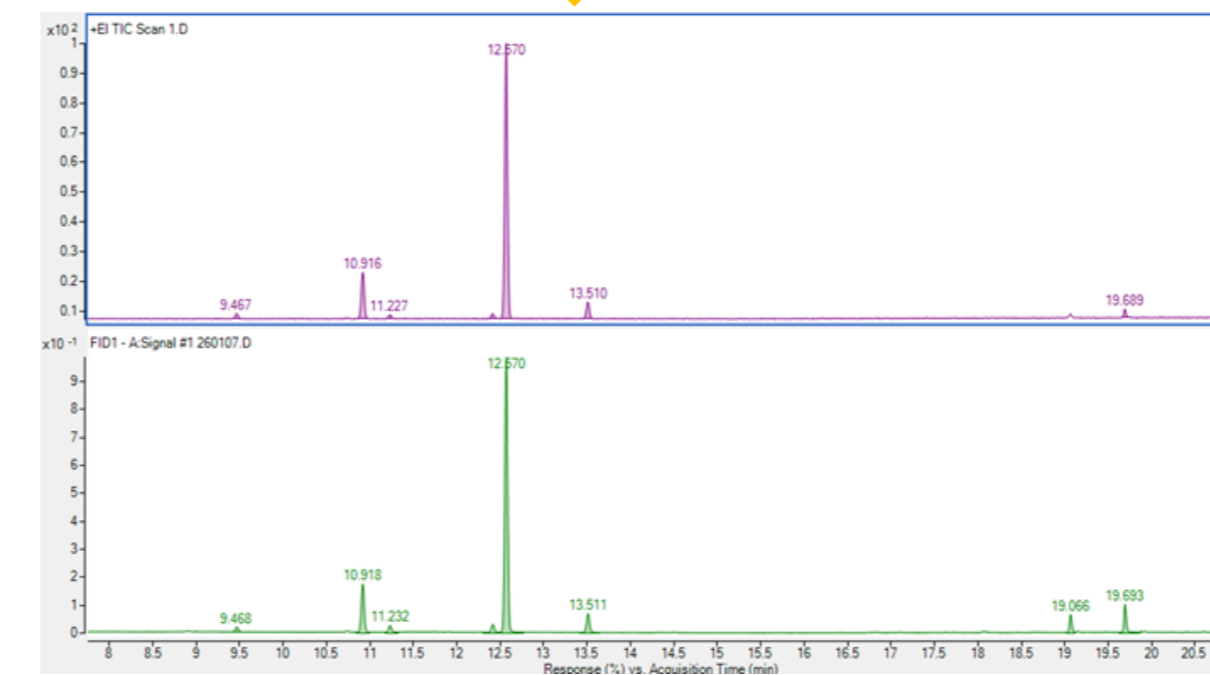
Visualizer

UV-Vis detection



HPTLC chromatograph

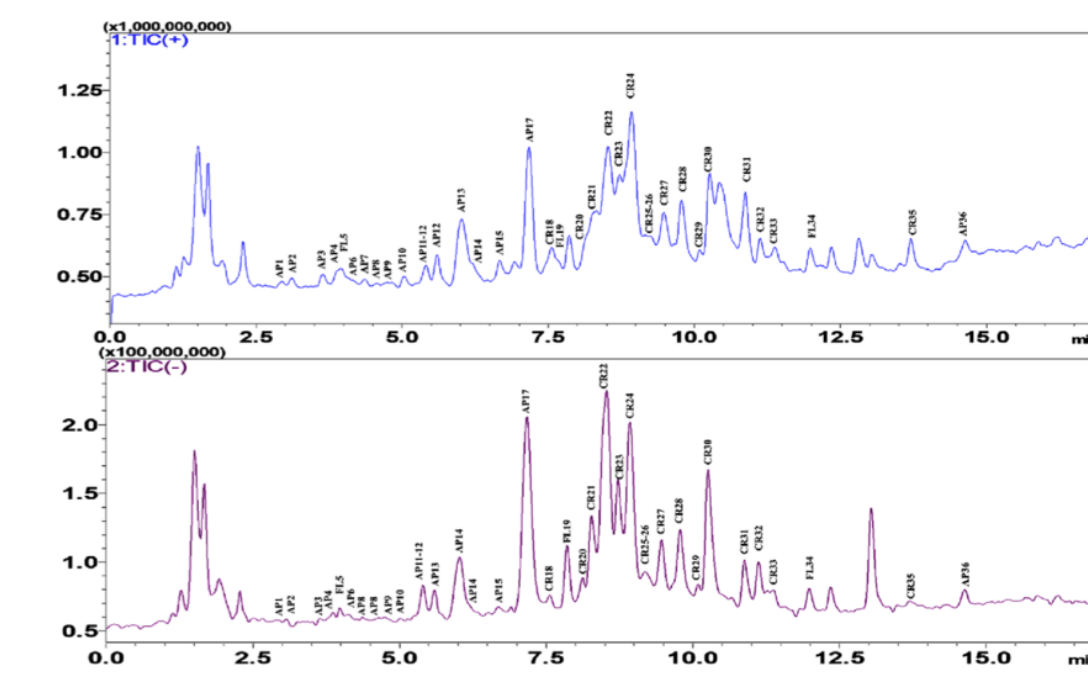
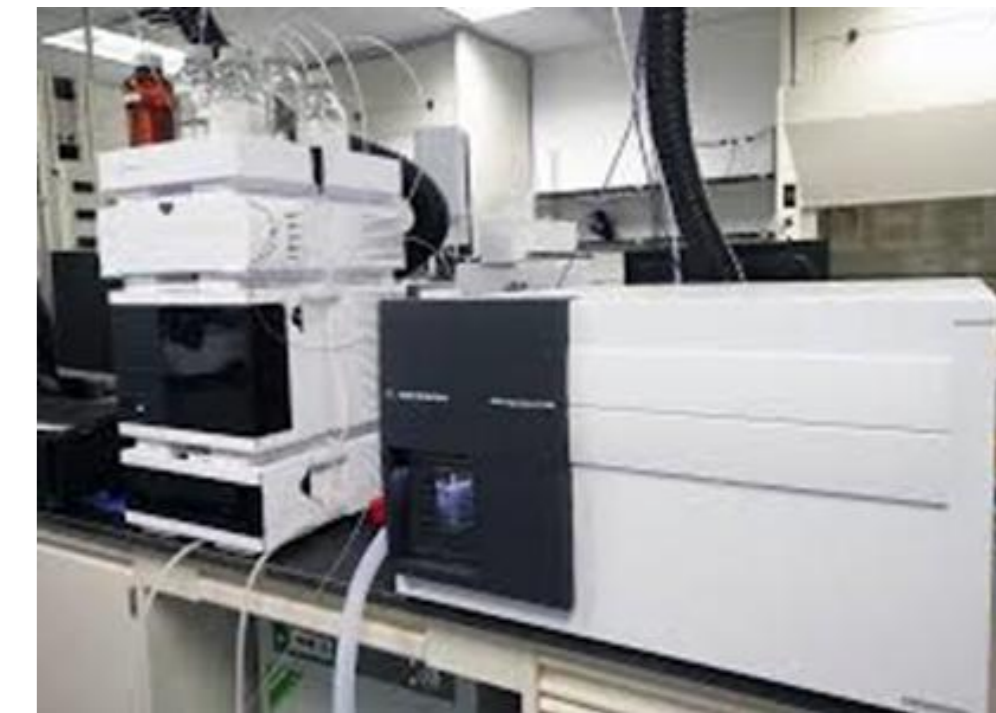
GC-MS/MS system



GC-MS/MS chromatogram

Mass analysis

LC-MS/MS system



LC-MS/MS chromatogram

GENOMIC TESTING



1. Sanger Sequencing

Various sample forms

DNA extraction

Lyse & Precipitate → Centrifuge → Add ethanol & bind DNA → Wash → Elute DNA

Amplification

PCR amplification

Sequencing

Capillary electrophoresis → Detector → Laser → Chromatogram

ACTGCTTGCAAGCA

Herbalife database

Herbalife database

3500 Genetic Analyzer

3500 Genetic Analyzer

Gel Electrophoresis unit

Gel Electrophoresis unit

GelDoc system

GelDoc system

2. Next Generation Sequencing (NGS)

Genomic DNA

Cut DNA

Add Linkers

Input library

Flow cell

In Situ PCR

Sequencing

An image of hundreds of extended molecules

Bioinformatics processing of signature regions for botanical authentication

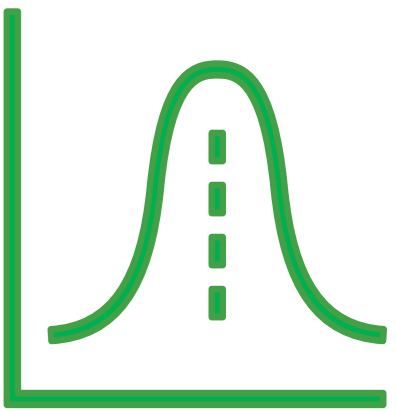
...TGAACCATTTGTTCAATATCG...

T
T
T
T
T

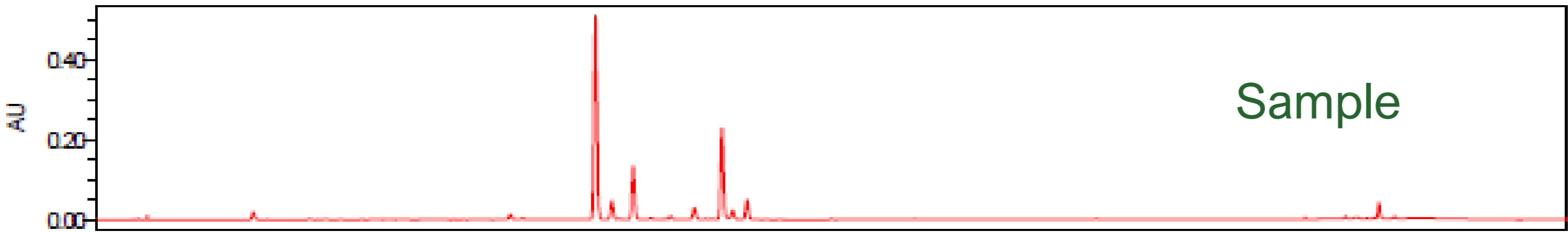
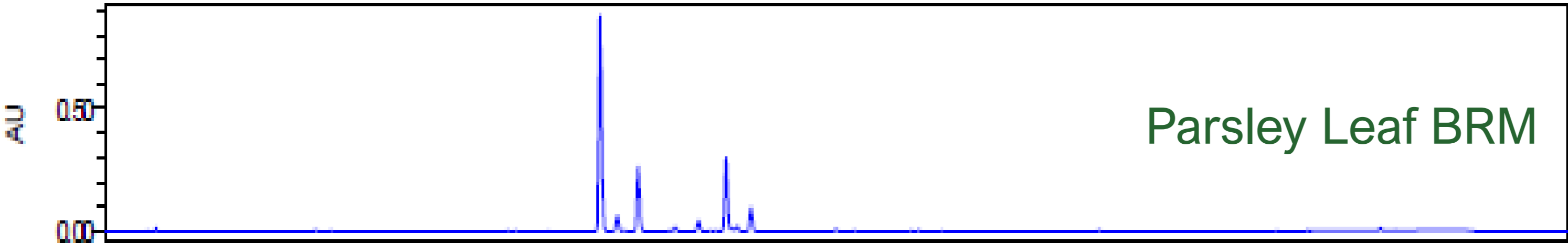
- We have our own internal Herbalife database and BRM system to qualify botanical raw materials.
- In our facility, we take pride in leveraging these two cutting-edge technologies to uphold the highest standards of quality and safety, while delivering genuine, effective, and safe products to our customers.



CHEMICAL AUTHENTICATION – HPTLC APPLICATION

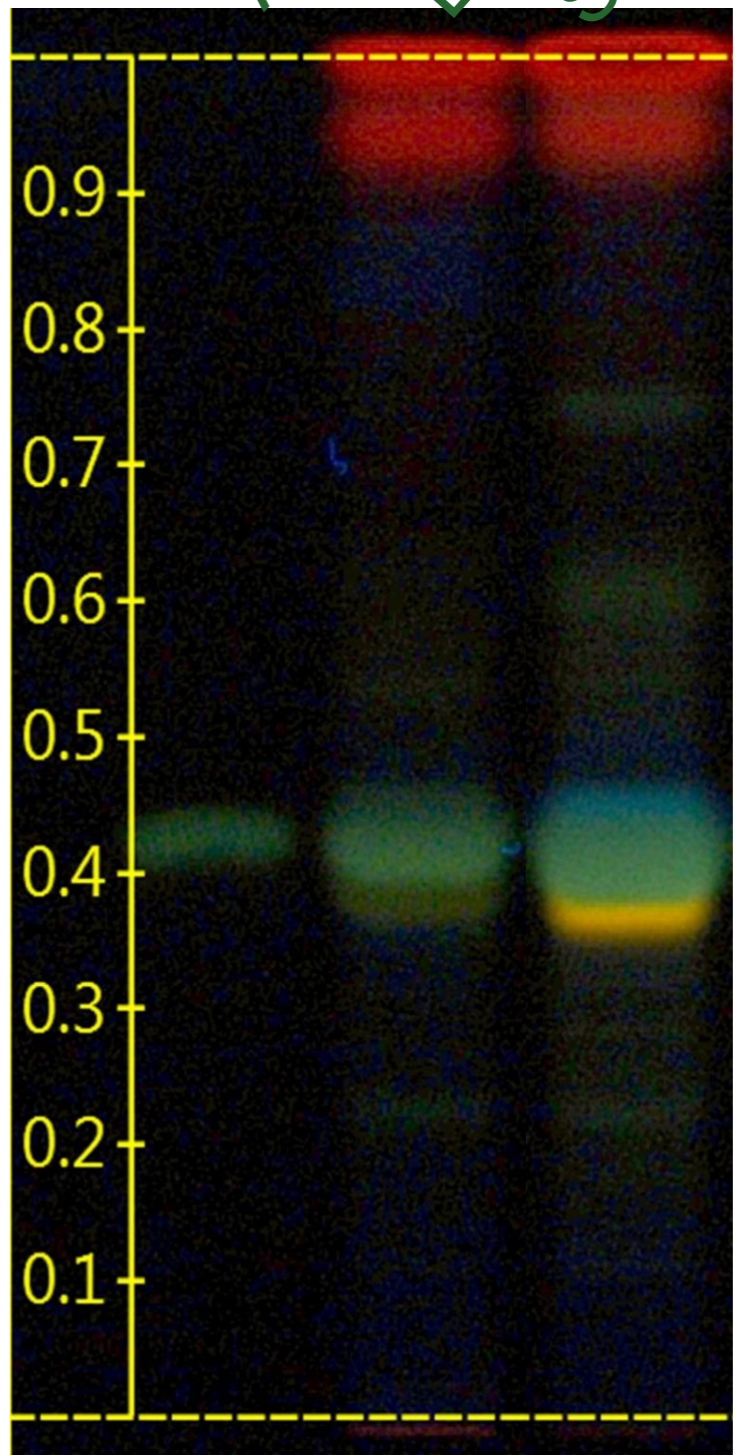


HPLC



HPTLC

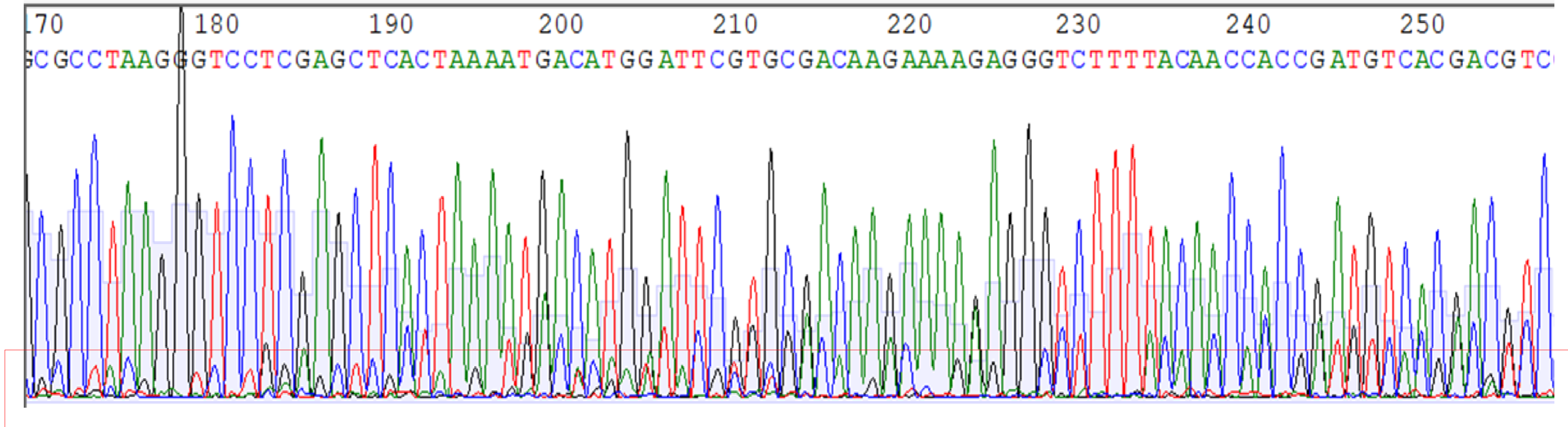
Apiin
BRM
Sample



DNA AUTHENTICATION

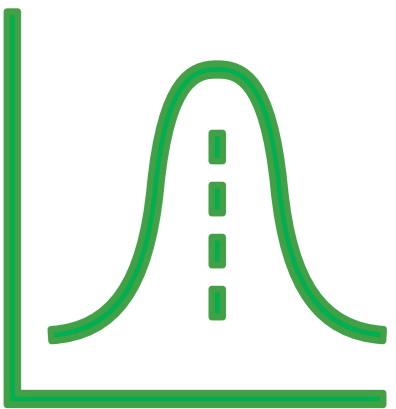


DNA barcoding

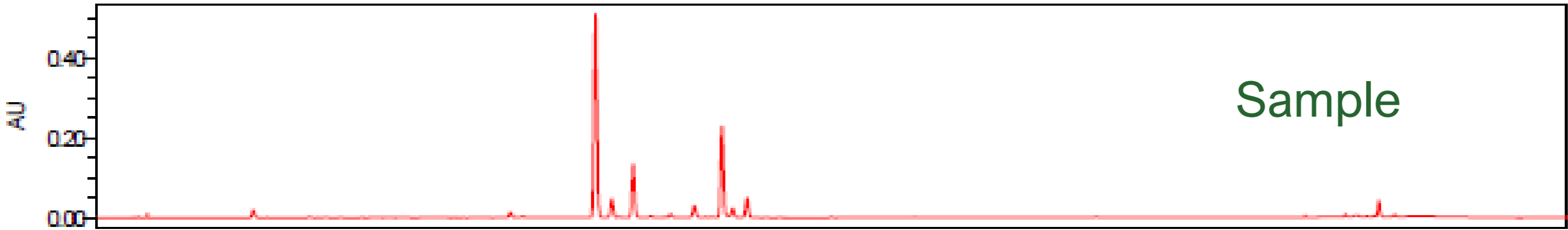
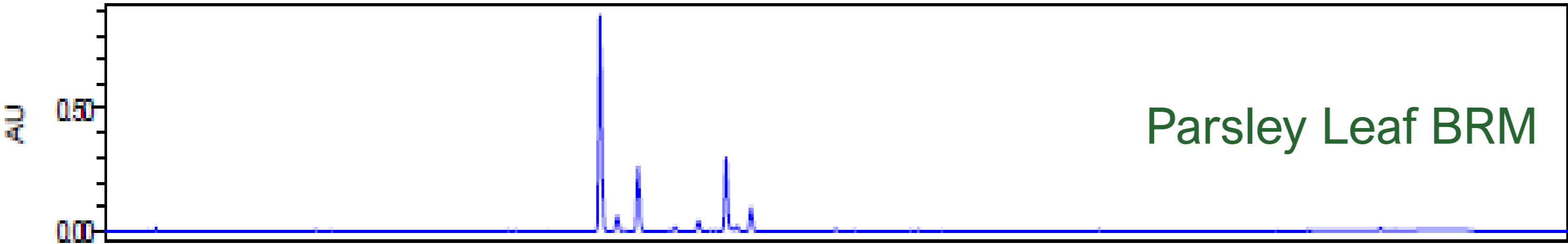


Small peaks indicate impurity

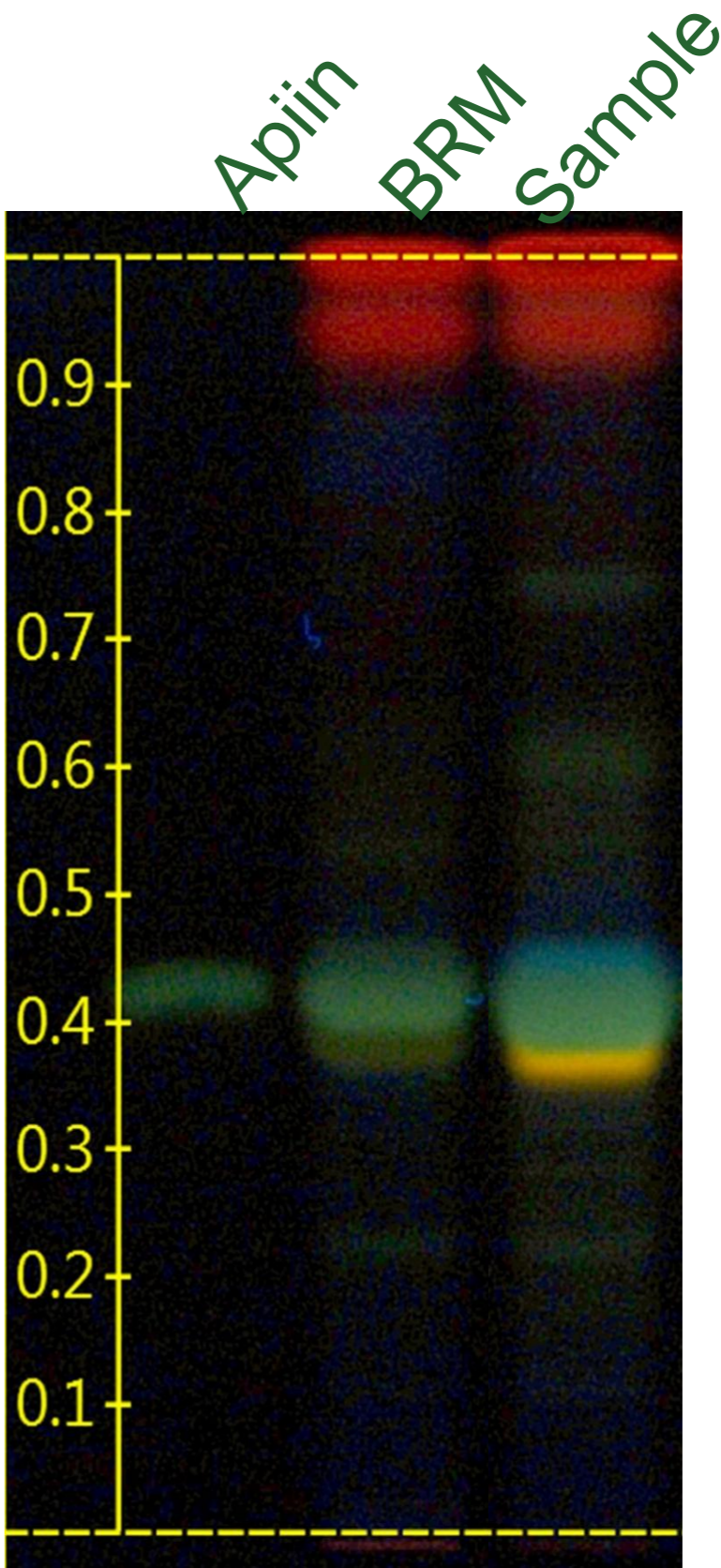
CHEMICAL AUTHENTICATION – HPTLC APPLICATION



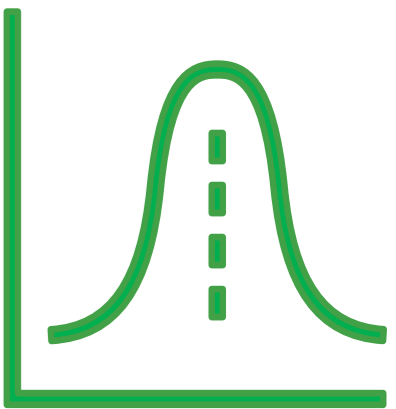
HPLC



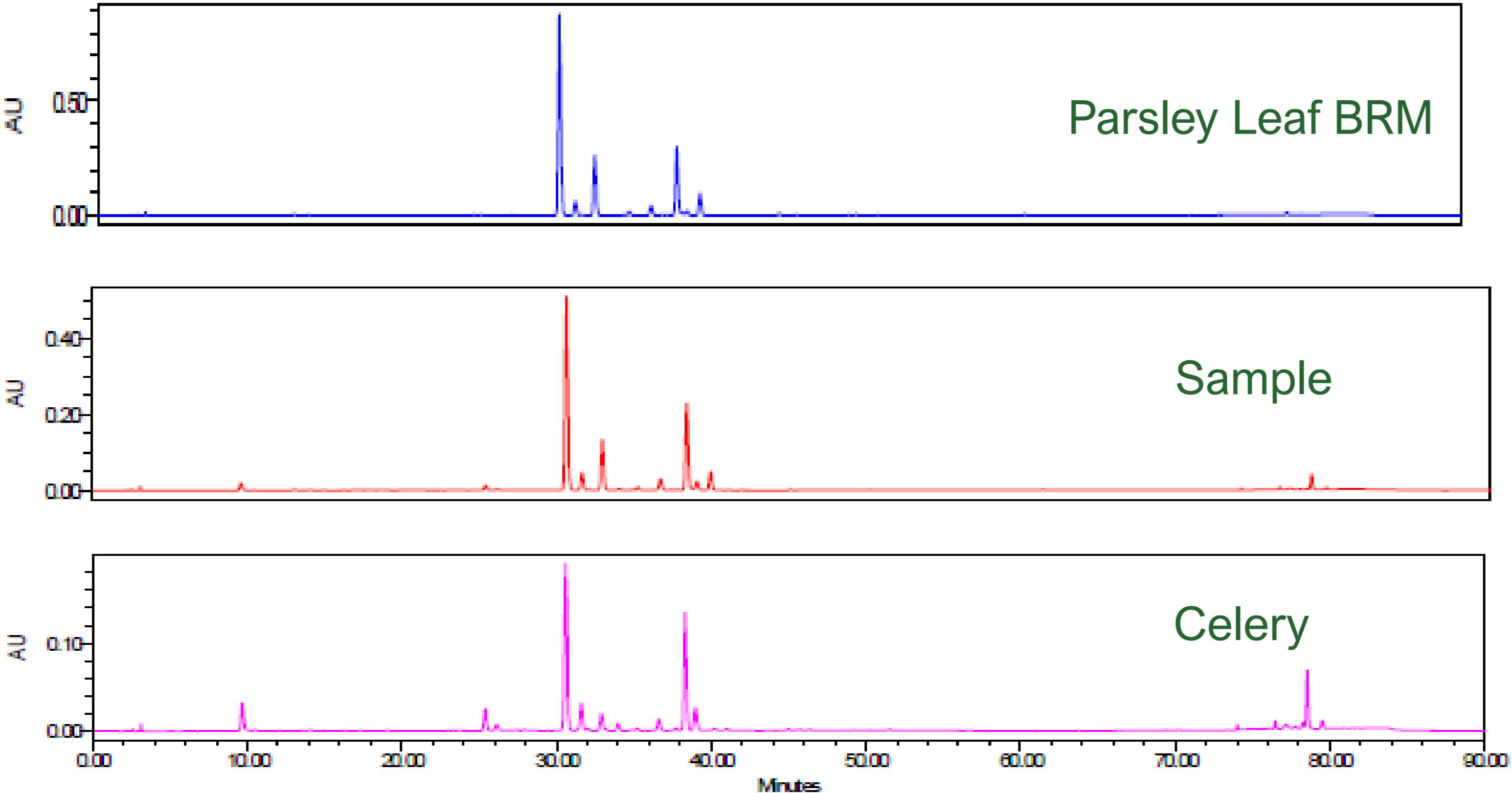
HPTLC



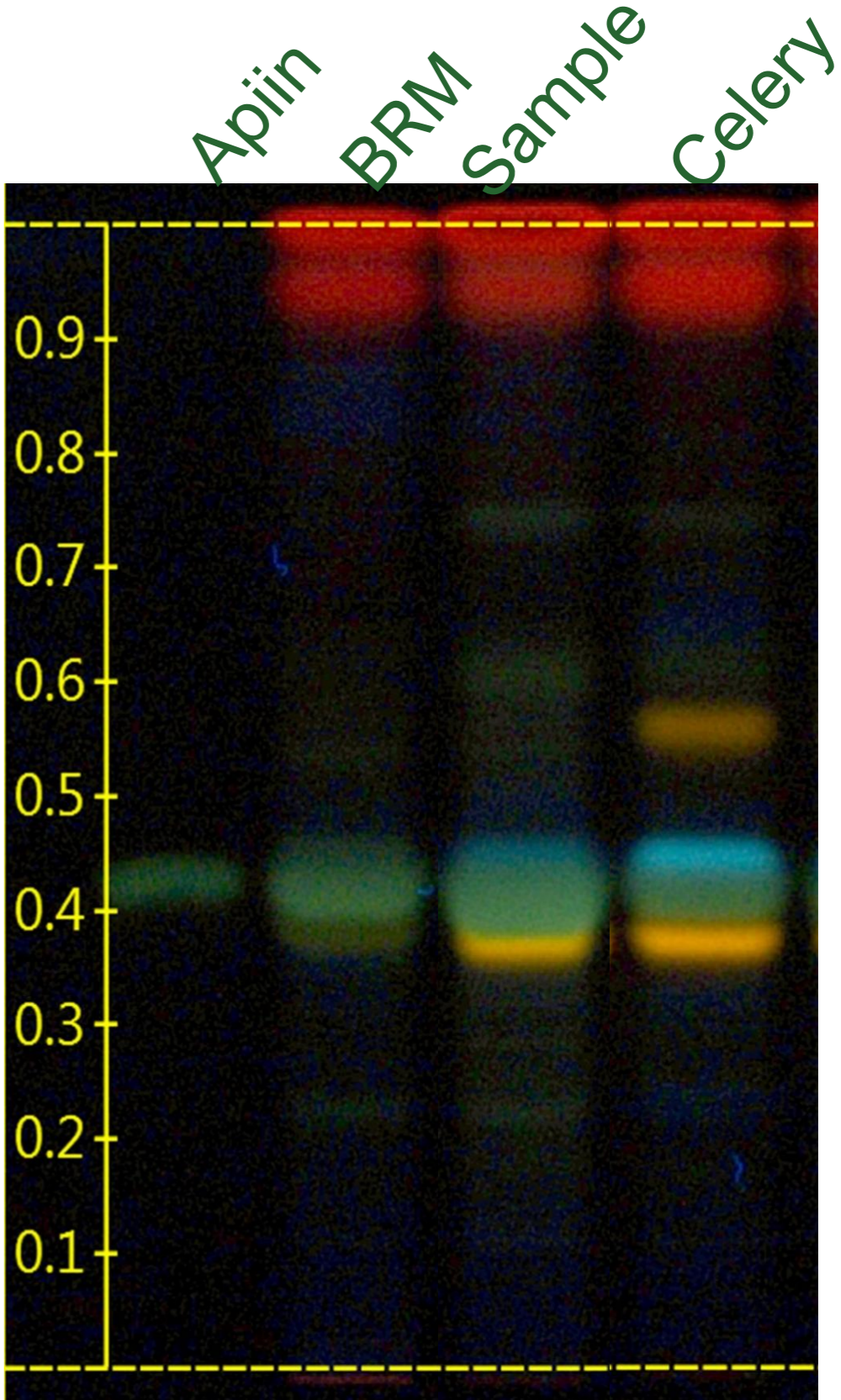
CHEMICAL AUTHENTICATION – HPTLC APPLICATION



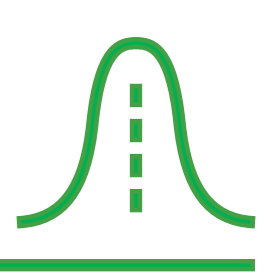
HPLC



HPTLC




HERBALIFE IN-HOUSE BOTANICAL REFERENCE MATERIAL



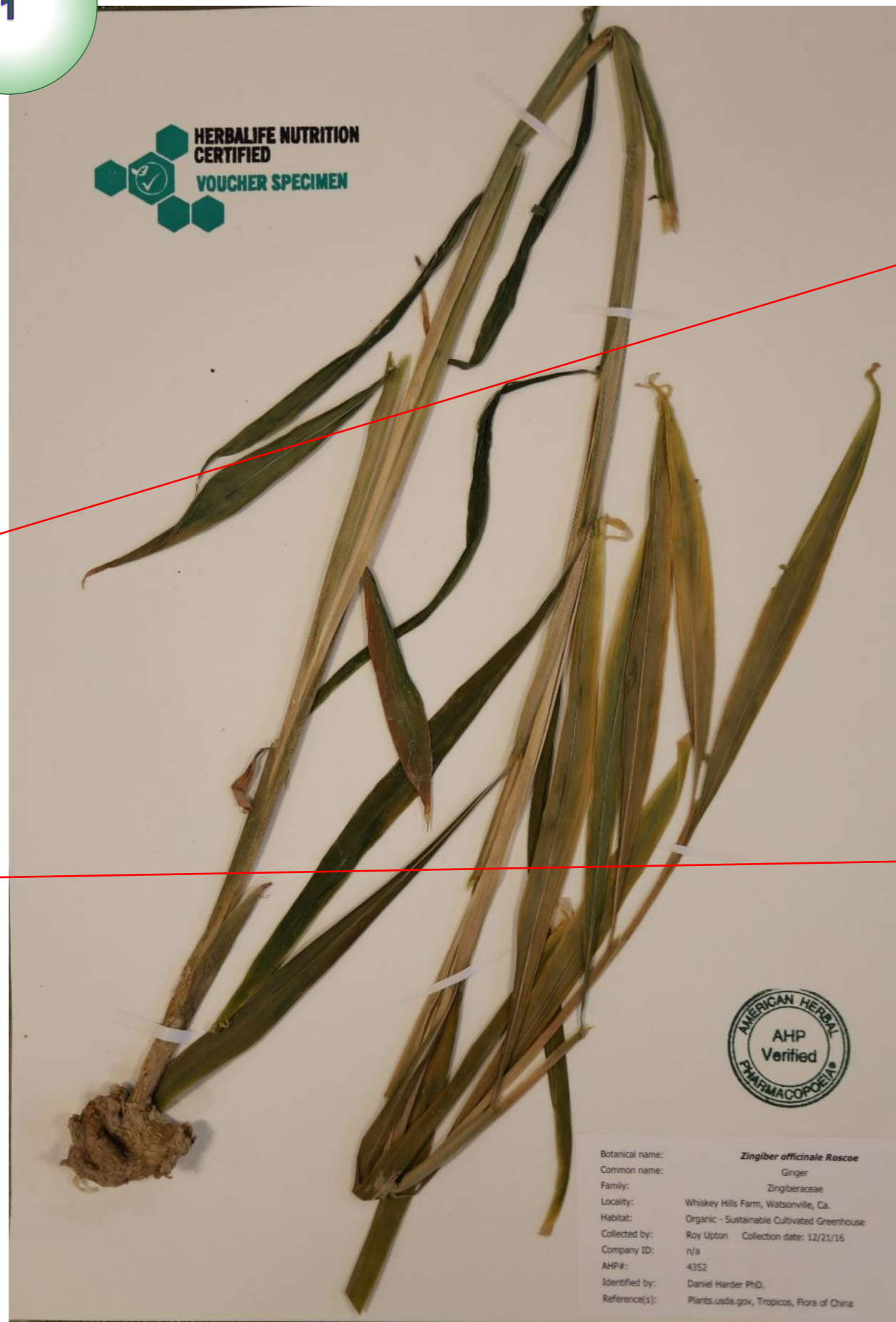
Certificate of Authenticity Herbalife Certified Botanical Reference Material

1

Botanical Nomenclature	<i>Zingiber Officinale</i>	
Standard Common Name	Ginger	
Plant Part	Root	
Product Name	Ginger (<i>Zingiber Officinale</i>) Root, Botanical Reference Material	
Catalog #	BHRM-0003	
Lot #	ZO21-HRM0003-R01	
Quantity	5g*40bags	
Storage Condition	Room temperature	
Recommended retest date	2022/11	
Certificate #	2021-0003	
Purpose	For Identification only	

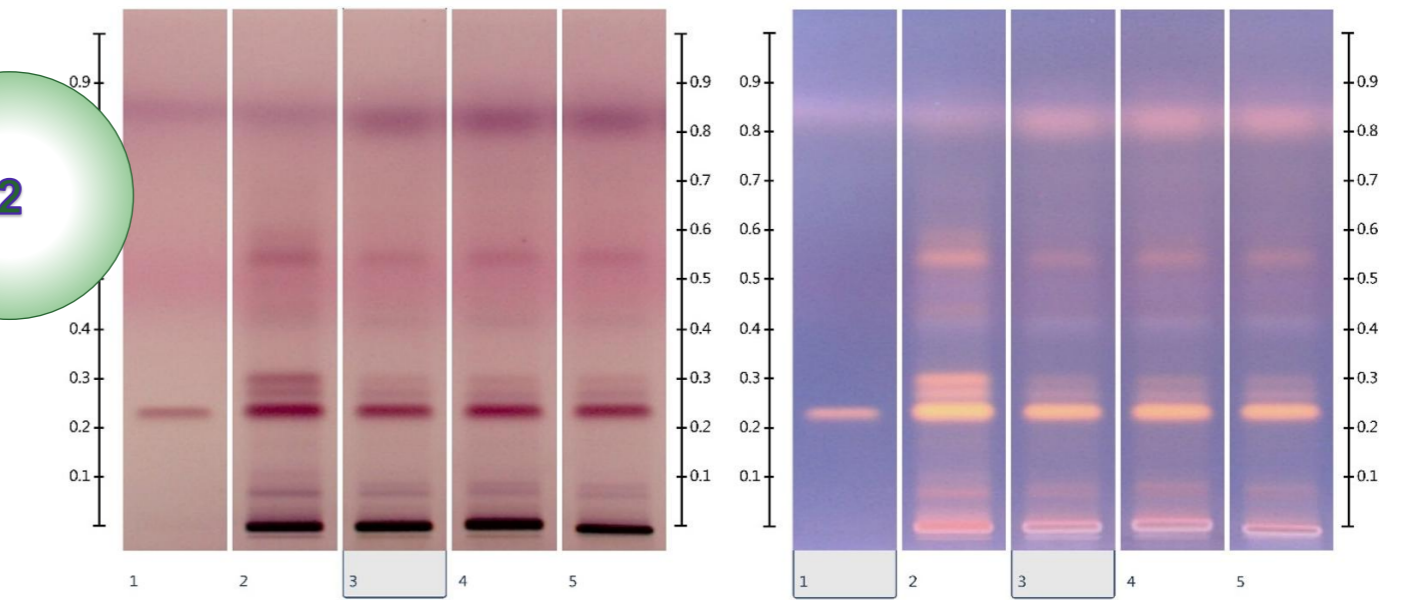
Method of Verification	Specification	Results	Method Reference	Notebook Reference
Morphological Description	Ginger root	Conforms	Flora of China	CSQC-052-21 Page.1
Chemical ID	Conform to Reference material	Conforms	QCL657	CSQC-030-21 p.87 to p.88
Genomic ID	Conform to Reference material	Conforms	QCL874	CSQC-017-21 p.20 to p.28

Prepared by	Reviewed by	Reviewed by	Approved by
Title: Sr. chemist	Title: Sr. Supervisor	Title: Principal Scientist	Title: Assistant Director
Date: 04/12/22	Date: 04/13/22	Date: 04/13/2022	Date: 04/13/22
Signature: Suki Chen	Signature: Mousun Zou	Signature: Yijun Zou	Signature: Jeri



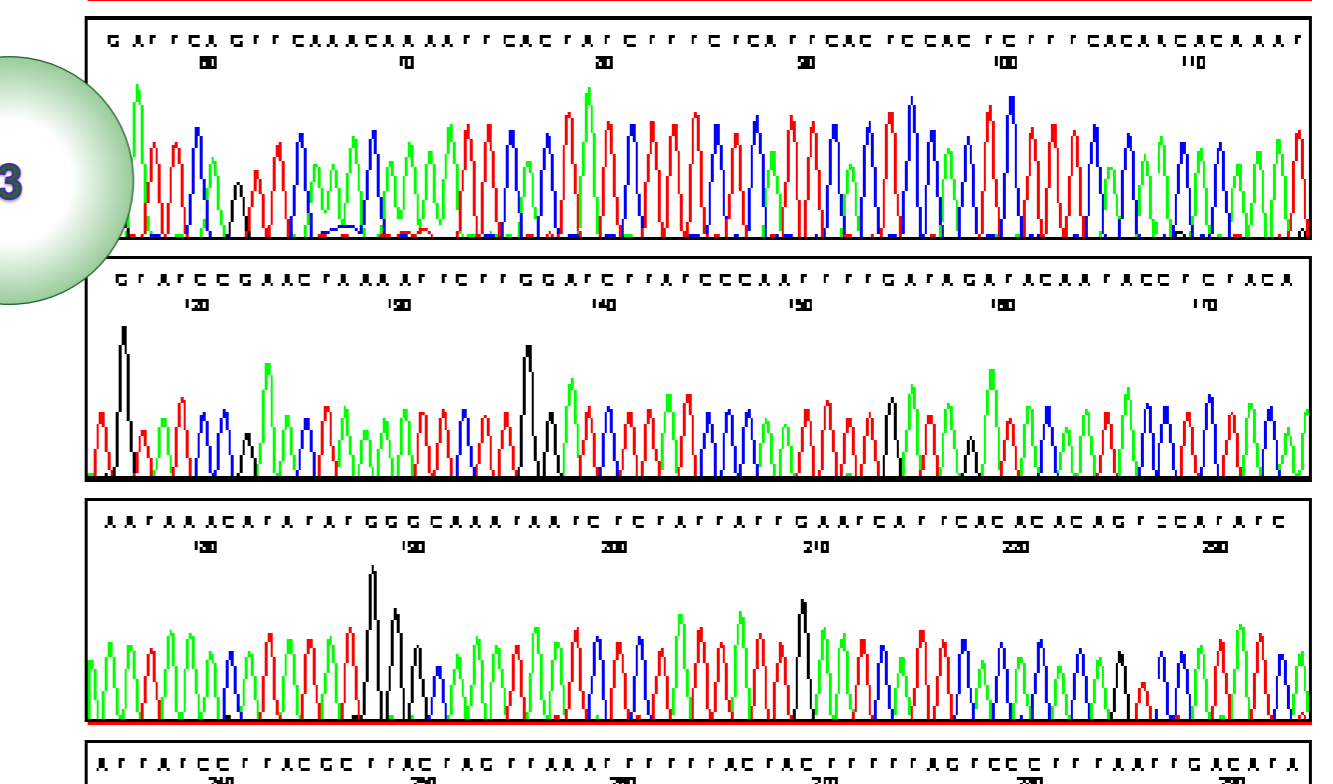
Test Date: 10/30/2021, Test by: Rock Huang
Chromatograms:

2



Track	Description	Volume (µL)
1	6-Gingerol	4.0
2	Zingiber officinale Rhizome BRM	2.0
3	Raw Ginger Root-W2000103	2.0
4	Raw Ginger Root-W2000103	2.0
5	Raw Ginger Root-W2000103	2.0

3



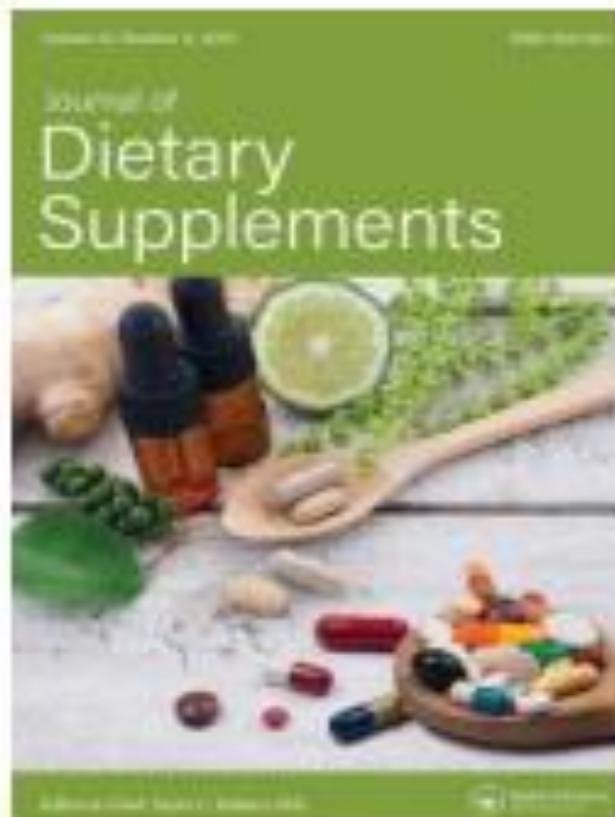
- **Challenges and limitations..**
 - Powder (extract) samples and multiple botanical ingredient mixture products.
- **Solutions...**
 - Recommend to maintain the Digital herbarium and raw botanicals depository
 - Recommend multiple and suitable methods to analyze botanical samples.
 - Try to adopt DNA based approaches to authentication of botanical ingredients.
 - Revise and improve the new regulations: botanical ingredients authentication.

Future directions

- Future research should focus on incorporating cutting edge molecular techniques, including metabolomics and spectroscopic techniques
- Development of standardized authentication protocols
- Utilization of molecular biology techniques
- Global collaboration and data sharing
- Automation and Artificial intelligent
- Regulatory framework enhancement
- Education and training programs

TAKE HOME MESSAGES

- Botanical ingredients/dietary supplements testing facilities are available focusing multi dimensional approach.
- Interdisciplinary methods developed for authenticating botanicals and its extracts.
- Authenticity in dietary supplements to be ensured to address adulteration.
- Use of advanced analytical techniques that offer a promising future for botanicals and plant extracts authentication to ensure uniform quality, safety and efficacy, in global supply chain.



Journal of Dietary Supplements



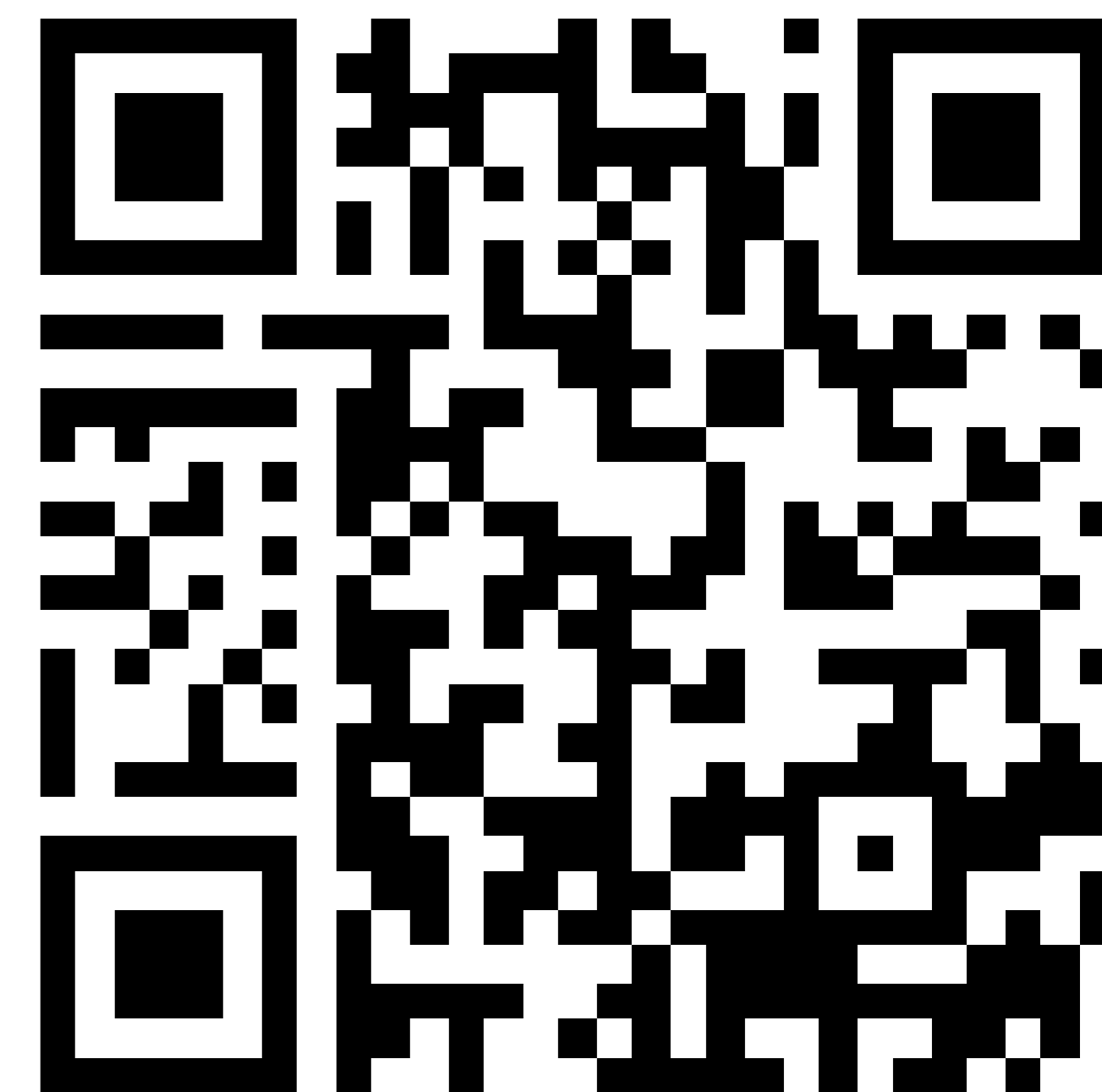
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Authentication Methods for Phytochemicals (Botanicals) in Plant Extracts and Dietary Supplements

Santhosh Kumar J. Urumarudappa , Vijay Bommuluri , Saravanan J , Smita Chaturvedi , Ashutosh Kumar Mittal , Yanjun Zhang , Peter Chang & Gary Swanson

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Thank You

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